

## SCHLOSS VAUX - HISTORY & PHILOSOPHY

The history of the company starts in 1868. With the acquisition of the Chateâu VAUX, close to the French city of Metz and its elaborate Vineyards alongside the river Mosel, a German sparkling wine producer arose. 50 years into its existence and after the First World War, the owners had to give their residence due to French retribution claims of the Alsace-Lorraine territory. The wine-cellars are moved to Eltville in the Rheingau area, but the name "Schloss VAUX" remains.

Throughout the decades, owners come and go. By 1982 a small enclave of friends finds to one another, and Schloss VAUX was taken over by a Dresdner Bank affiliate company. Initiator of this transaction was the Director of the Wiesbadener Bank, Gustav Adolf Schaeling. Five years into this settlement, the company was transformed from a manufactory into a corporation. The basis of this newly founded corporation is to achieve prestige and maintain a very high standard of quality – the fostering of a high sparkling wine culture.

Today, the group of shareholders has increased from 5 to 64 who assure that Schloss VAUX is run according to the founded philosophy: Ensuring its traditional heritage, skillful manufacturing, focus on gallant products, and the supply of small and fancy markets.

Nikolaus Duke of Plettenberg is leading the company since 1998. The chairman of the board of directors is Michael Prinz to Salm-Salm.

Quantitatively, Schloss VAUX has remained a small producer. Approximately 400,000 bottles can be supplied annually. In the past years the Rheingauer sparkling wine manufacturer was able to experience a pleasant development: individual sparkling wines, concentrating on very high quality, were able to attract attention and in consequence manage to increase demand. The prognosis of Schloss VAUX is gradual growth but at the end of the day is meant to remain a gem.



Nikolaus Duke of Plettenberg has underlined that there will be no mass production. The intimate character of Schloss VAUX will remain. In result, this has lead to a very specific customer group. Schloss VAUX does not target the big names of the Grocery industry but more precisely, well informed clients who value quality for money and the sparkling wine culture, institutional clients and enterprises who send or receive Schloss VAUX as prestigious present as well as the upper class gastronomy and exclusive retailers.

Schloss VAUX is not only a highly skilled manufacturer but is very aware of its entrepreneurial responsibility in the region. The company wants to add to the good reputation of its home region and the local wine culture. For this reason, Schloss VAUX decided to acquire the patriarchal and historical Crass Castle, alongside the Rheine shore in 1966. Crass Castle was refurbished and transformed into a sparkling wine and wine restaurant with wine shop, offering Guestrooms, and event possibilities, a historical vaulted brick cellar and a beautiful shore terrace, which is now a popular venue in the Rheingau area.

In 2008, the Founders wine Villa was refurbished with respect to conservative practices. Just like in former times, the refurbished sandstone balcony emblazes over the portal, which was reconstructed according to ancient drawings.

Furthermore, drawings known from former decades now decorate the windows and compliment the red brick facade.



## Tradition, Innovation and Perfection

These terms symbolize the 150-year history of Schloss VAUX, which takes its quality claims towards its manufacturing process very seriously. In 2008, the company has been certified EcoStep, which is an integrated management system which respects quality- (ISO 9001), nutrition safety-, environmental-, and health & safety management.

For the first time since summer 2009, Schloss VAUX offers sparkling wine made from organic grapes. With the Pinot Blanc Brut, the manufacturer has made a step towards nutrition of sustainable quality.

## A Philosophy turns into sparkling wine

With the usage of traditional and qualitative very high methods of sparkling wine manufacture, Schloss VAUX holds on to its 150-year old rule of thumb: "The best what could happen to a sparkling wine"

In accordance with Schloss VAUX itself, all sparkling wines are being produced with the highest of diligence, applying only and explicitly the traditional method of the classic bottle fermentation. Through this very gentle manufacturing procedure, and the long maturation of the wine with the yeast in the Original-VAUX bottle, its rich complexity, fine mousseux and discreet fruit- and yeast aromas, speaks for itself.

The variety of Schloss VAUX sparkling wines is elaborate and classified into two groups of grape variety Cuvées as well as the more prestigious Rheingauer-altitude sparkling wines.

Classic Riesling or Burgundy Cuvées, like the Cuvée VAUX, a fruity Rosé, a elegant and rich Blanc de Noirs or even a sparkling wine made from the "trendy" Sauvignon Blanc grape, as well as the Pinot Blanc, made from organic grapes, make up the different grape variety Cuvées,. Trademark of Schloss VAUX are without doubt the territorial coined altitude sparkling wines, labeled with the elegant cellar plaque and the handmade VAUX-seal.



## Exclusive altitude sparkling wines of the Rheingau area

Insiders know that the elegant plaque attached to the bottle neck with sealing-wax is definitely something special and exquisite: altitude sparkling wines of Rheingau. The cellar plaque informs about the altitude on which the wine was planted and harvested. The altitude sparkling wines are unambiguously the core of the very traditional manufacturer Schloss VAUX.

The wine for these territorial and fancy products derive from noted Wineries (Freiherr Langwert von Simmern, Schloss Schönborn, Staatsdomäne Assmannshausen), famous for their altitudes. Resonant names such as Erbacher Marcobrunn and Rüdesheimer Berg Schlossberg make up for this very special sparkling wine variety, which are only available in limited quantites.

Even though supply of these wines is limited and it proves to be difficult to acquire the needed amounts, Schloss VAUX will hold on to the fosterage of these altitude sparkling wines without any cut-backs.